

## Buying a Car 101

### 6 Things to Bring to our Dealership

We want you to drive away from our dealership in a better car today. Here's what you need to bring to get started. When you submit your information online, you will be contacted by the nearest J.D. Byrider dealer (or the dealer you selected) to talk about your situation and the vehicle and payment plan that are right for you.

When you're ready to visit the dealership, please bring the following information so we can go through the approval process as quickly as possible!

- Your valid driver's license
- Your most recent pay stub
- Your most recent utility bill to establish proof of residence
- Down payment
- Contact and address information of references
- Trade title, if you have a trade-in

### 5 Easy Steps to Getting a Car

When you visit J.D. Byrider, you'll be greeted right on the lot. It's important to us to talk with each customer so we can help them get into a car the same day.

#### Step 1

Your appointment begins with a conversation. We give you an overview of who we are and how we might be able to help you.

#### Step 2

Then, we get to know *you*, gathering information about your situation and budget needs. We'll ask you questions about what kind of transportation you need and what your budget looks like. Our top concern is that you're able to afford your vehicle. After all, if you can't make your payment, nobody wins.

#### Step 3

Next, you'll meet with a representative from CNAC, our in-house financing branch. We work hard to help you get approved based on your current financial situation; not your credit score.

If we don't have a vehicle that fits your transportation and budget needs, we'll keep looking or give you information on what you'll need to do in order to qualify for a good car and financing in the future.

#### Step 4

Once you qualify, you can test drive the vehicles that fit your needs and budget.

Step 5

Drive away in a reconditioned car! Many of our customers are able to drive away the same day they complete their application.